



Mike Dennis is the featured instructor for this 7 week course. Dennis is widely regarded as one of the industry's premier instructors. His engaging and empowering lectures are sure to help you reach your goals. He became Ohio's youngest real estate professor ever at the age of 23 and has taught collegiate real estate courses at Bowling Green State University, Lorain County Community College and Cuyahoga Community College. Dennis is a 30 year self-made and self-taught real estate investor, trainer and consultant who earned his MBA from the University of Toledo. Dennis also has worked as a real estate television and radio talk show host and as a trusted trainer for several Ohio real estate clubs. He is the founder and CEO of the popular and rapidly growing Internet platform ServiceSold.com, the free to use online market place for home improvement and construction services.



Networking and knowledge together are the key to any modern day business success. This course will concentrate on both, so you are well connected and armed with the knowledge to make the right choice for your business... All classes will include a great meal and chance to network with other investors. A rapidly growing follow-up group of past students of this course is also included at no charge for all graduates to ensure continued success. If you are ever unable to attend any or all classes you are welcome to attend any future classes for free.

You will learn a lot and have a great time doing it and you will miss these classes when they are over.”

- Jeanie Snider

“Easily the best bargain in real estate education anywhere. I had a lot of fun and learned a lot.”

- Colleen Arends

“These courses are a must for anyone who wants to build wealth in today’s economy...”

- Randy Campbell

“Mike Dennis helped me build my business and reach my goals and be a successful investor.”

- Sue A. Sazima

“The combination of Mike Dennis’ education in finance and real-world investment experience, along with his informative yet entertaining presentation, makes his class essential to both the novice and seasoned real estate investor.”

- Eric Elmi

“We choose to follow business men who are street smart as well as book smart. Mike Dennis is both. He’s been there, done that and made it easy for a novice like us to understand.”

- Jeff and Jolan Toth

LELA
UNIVERSITY

REAL ESTATE RULES

Build your real estate
investing career with this
collegiate level course

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WELCOME TO

LELA UNIVERSITY

Build your real estate investing career and Become an Ohio Professional Housing Provider (O.P.H.P)

The OPHP designation is a statewide, education-based certification program designed to recognize the high level of knowledge and professionalism achieved by the designation holder. It is sponsored and overseen by the Ohio Real Estate Investor's Association (OREIA).

Earning the designation will make the holder a valuable community resource and greatly increase his or her ability to reach goals in real estate investment.

By addressing the core courses you will also learn the techniques and skills necessary to succeed in the real estate business including:

- How to set up your business
 - Getting started with no money
 - How to find, acquire, and rent properties
 - How to buy-fix-sell properties for big profit
 - How to acquire foreclosure properties
 - Ethical issues and how to cope with risk
 - How to successfully negotiate any deal
- And much, much more

SEVEN WEEK PROGRAM

ALL CLASSES HELD ON THURSDAYS FROM 6 PM - 9:30 PM

April 4, 2019

April 11, 2019

April 18, 2019

April 25, 2019

May 2, 2019

May 9, 2019

May 16, 2019

CLASSES HELD AT:

Lorain County Community College, Room 201
32121 Lorain Rd, North Ridgeville, OH 44039

COST:

\$149 for one member; \$199 for two members
Non-members: \$299 for one member
(This includes a one year LELA membership)
\$499 for two members (This includes a one year LELA membership for each)

WHO SHOULD ATTEND?

Anyone who has a strong drive to improve the quality of their life. There are a million different ways to make a million different dollars in today's investing world. If you have a burning desire to be financially independent, this course will teach the various options that match your natural strength to the appropriate technique that best serves you. If you are willing to put in the groundwork it takes to make it in this world; this course will set you free.

CLASS HONORS

Sign the Hat

To encourage hard work from all the aspiring students, the instructor will ask the hardest working students to sign the class Hard Hat. This public symbolism of hard work has helped inspire many students to develop the needed work habits to archive all their dreams in the real estate industry and in life. This high honor is only bestowed to those individuals willing to pay the price for success.

The LELA Award

Since the 1980's, Lake Erie Landlord Association has been dedicated to the welfare and prosperity of the entire community with a core mission of empowering all its members to make this a better world to live in. With an emphasis on education and development, LELA is committed to offering the finest educational program in Ohio that will change the lives of all participants. In their honor, each class will vote for the most inspirational and impactful investor appropriately named the LELA Award.

QUESTIONS:

Mike Dennis

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